

Margin Analysis by Part#

PROGRAM NAME: MARGANA2

MENU OPTION TITLE: Margin Analysis by Part#

MAIN MODULE: SALES MARGIN REPORTS

HELP KEY ACTIVE: YES

PROGRAM OVERVIEW

This report displays two ways, Detail and Summary. The detail shows, per Part Number, all customers who had orders for that part. The Gross Margin percentage is based on Actual Cost.

This is a great way to see what kind of margins you are getting. If your margins are getting slimmer, you might want to look at the last few months' worth of P.O.s to see if your costs have increased. You might also look at labor costs if you do any manufacturing, of the sold parts with slimming margins. Maybe your overhead has increased? These are just a few suggestions you might consider looking into.

PROGRAM OPERATION

EARLIEST SHIP DATE OR BLANK FOR FIRST: This defines the beginning of your report. Type the beginning date for your report or blank for all.

LATEST SHIP DATE OR BLANK FOR LAST: This entry will define the last date for your report. Fill in the date you need or blank for all.

ENTER REPORT GROUP OR BLANK FOR ALL: < >

ENTER PART NUMBER OR BLANK FOR ALL:

PRINT (D)etail OR (S)ummary REPORT:

PRESS RETURN TO START REPORT

Building Work File ...

Printing Report, Please wait ...