

## Parts Shipped/Mo. Totals

**PROGRAM NAME:** FORECST1

**MENU OPTION TITLE:** Parts Shipped/Mo. Totals

**MAIN MODULE:** ORDERS SHIPPED REPORT

**HELP KEY ACTIVE:** NO

### PROGRAM OVERVIEW

In the hopes of being able to see into the future, we have include this program to give you instant access to sales history of all inventory. Select any twelve month period, starting with any date you type in. Keeping in mind the date you enter should at least be within the time frame the company has been around. This will give the report its credibility.

With this report you can see market trends and track the up and down sales performances of all sold inventory. Here's one of the great aspects that make this report so valuable. I would use it to find the months with the heavy activity, and structure my buying habits to parallel those trends. On the other hand, if I see low monthly activity, I will conserve on purchasing. I would also suggest that you take at least a couple of years of tracking the sales activity before you use it as your main source of guiding your purchasing habits. You can also use the sales forecast to temper this information against future projections.

### PROGRAM OPERATION

**ENTER BEGINNING FORECAST DATE:** This prompt will automatically default to the current date. This way we know the computer system has its' time/date stored as the real time/date. You can select any date that applies to your business. That date will indicate the starting date of your twelve month period.

**Is this beginning date O.K. (Y/N)?** This message is asking if this beginning date is correct. Type <Y> for Yes or <N> for No.

**Press RETURN to begin, ESC to abort**